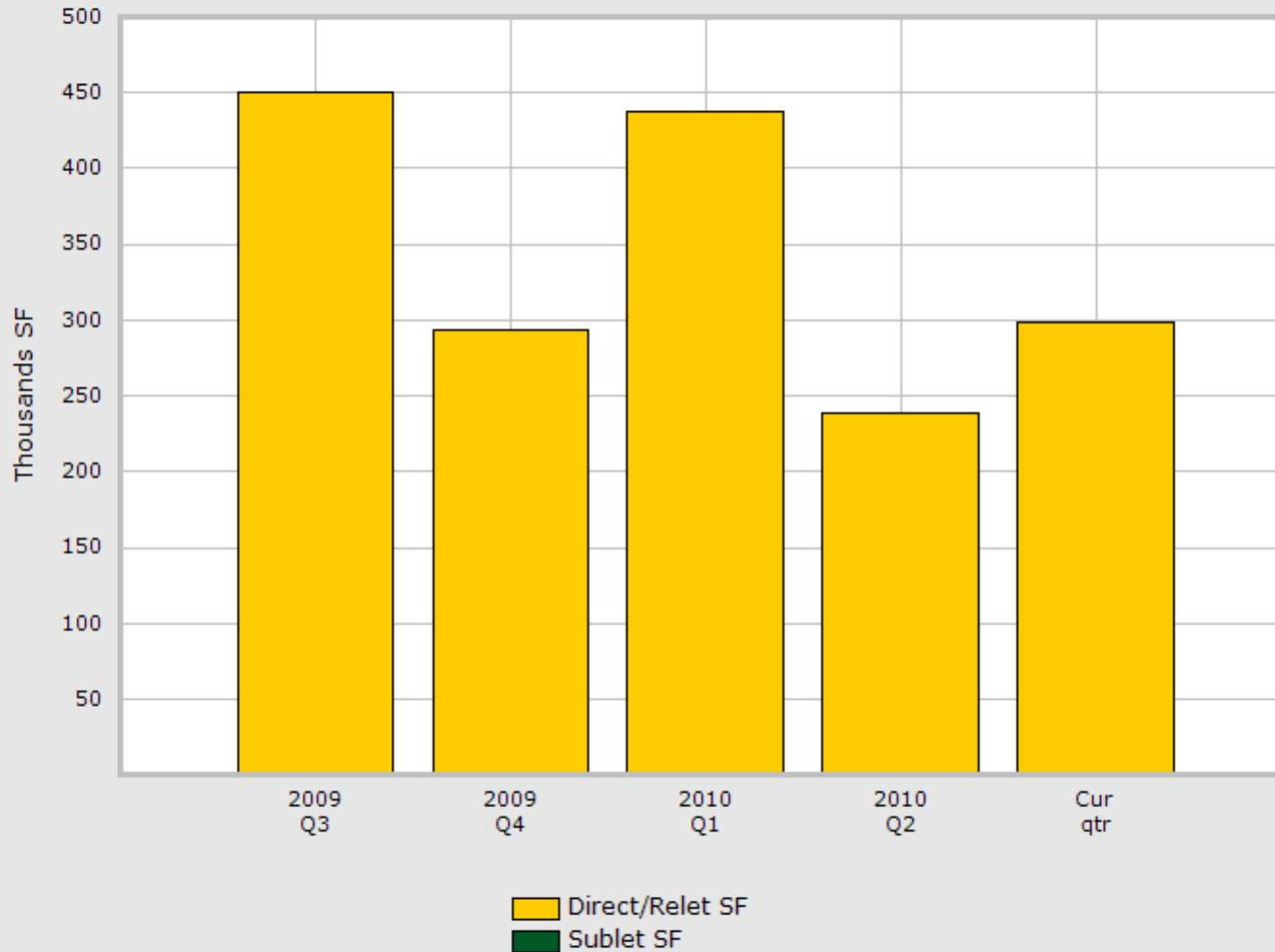


# Industrial Chicago Leasing Activity, Direct & Sub

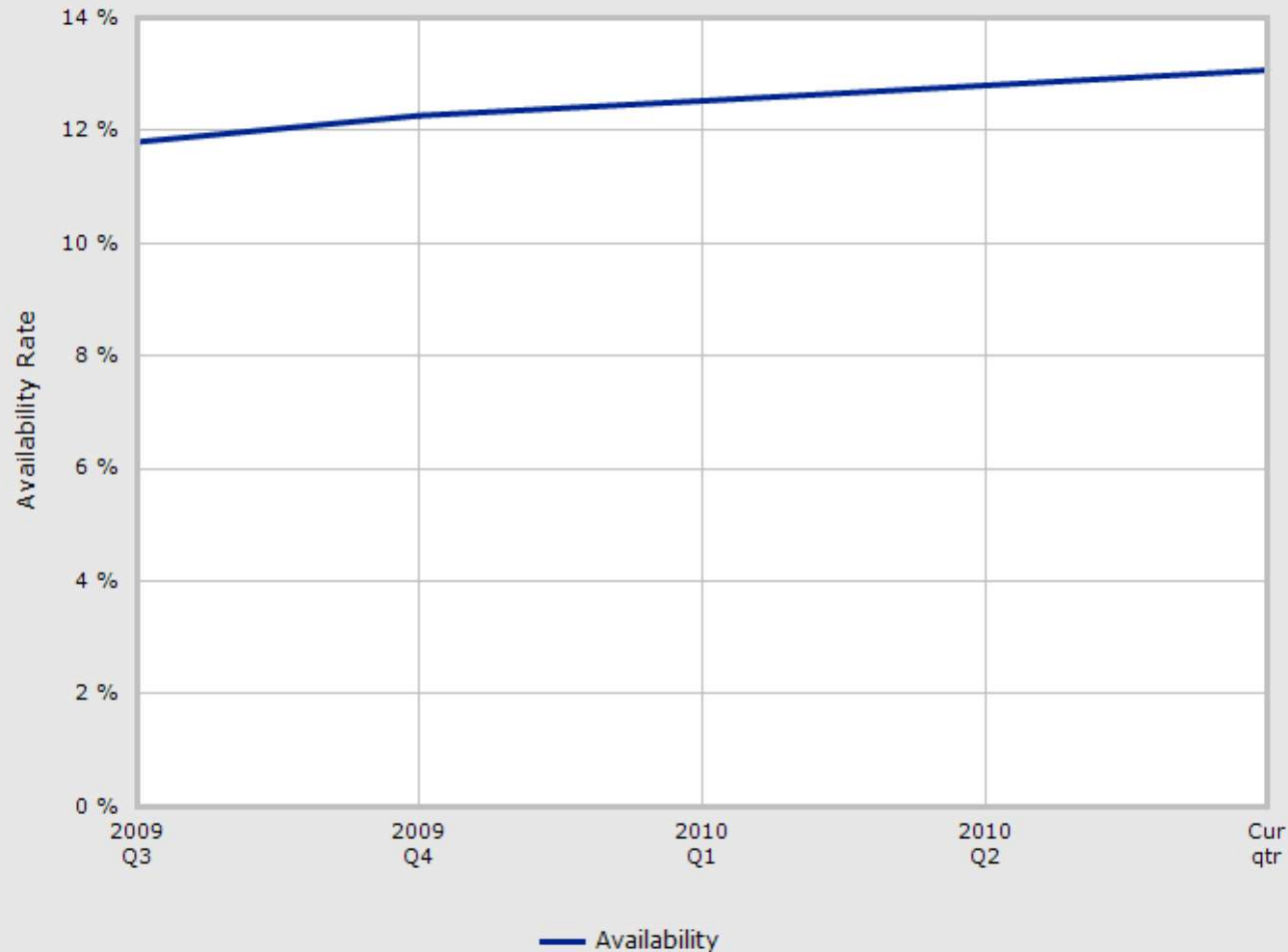
## Leasing Activity, Direct & Sublet



| occupancy          |                   |      |
|--------------------|-------------------|------|
| Existing Bldgs:    | 3799 of 4218      |      |
| # Spaces:          | 1056              |      |
| Existing RBA:      | 207,356,126       |      |
| Vacant:            | <21,045,534>      | 10%  |
| Occupied:          | 186,310,592       | 90%  |
| Leased:            | 187,323,282       | 90%  |
| availability       |                   |      |
| Vacant Avail:      | 20,885,845        | 10%  |
| Total Avail:       | 27,110,047        | 13%  |
| Direct Avail:      | 25,689,606        | 12%  |
| Sublet Avail:      | 1,111,001         | 1%   |
| Average Time:      | 24.7 Months       |      |
| leasing activity   |                   |      |
| Leasing YTD:       | 974,353           | 0%   |
| Net Absorp YTD:    | (3,641,523)       | (2%) |
| direct triple rent |                   |      |
| Whse range:        | \$1.00-\$17.00/yr |      |
| Whse Avg:          | \$4.49/yr         |      |

# Industrial Availability Rates

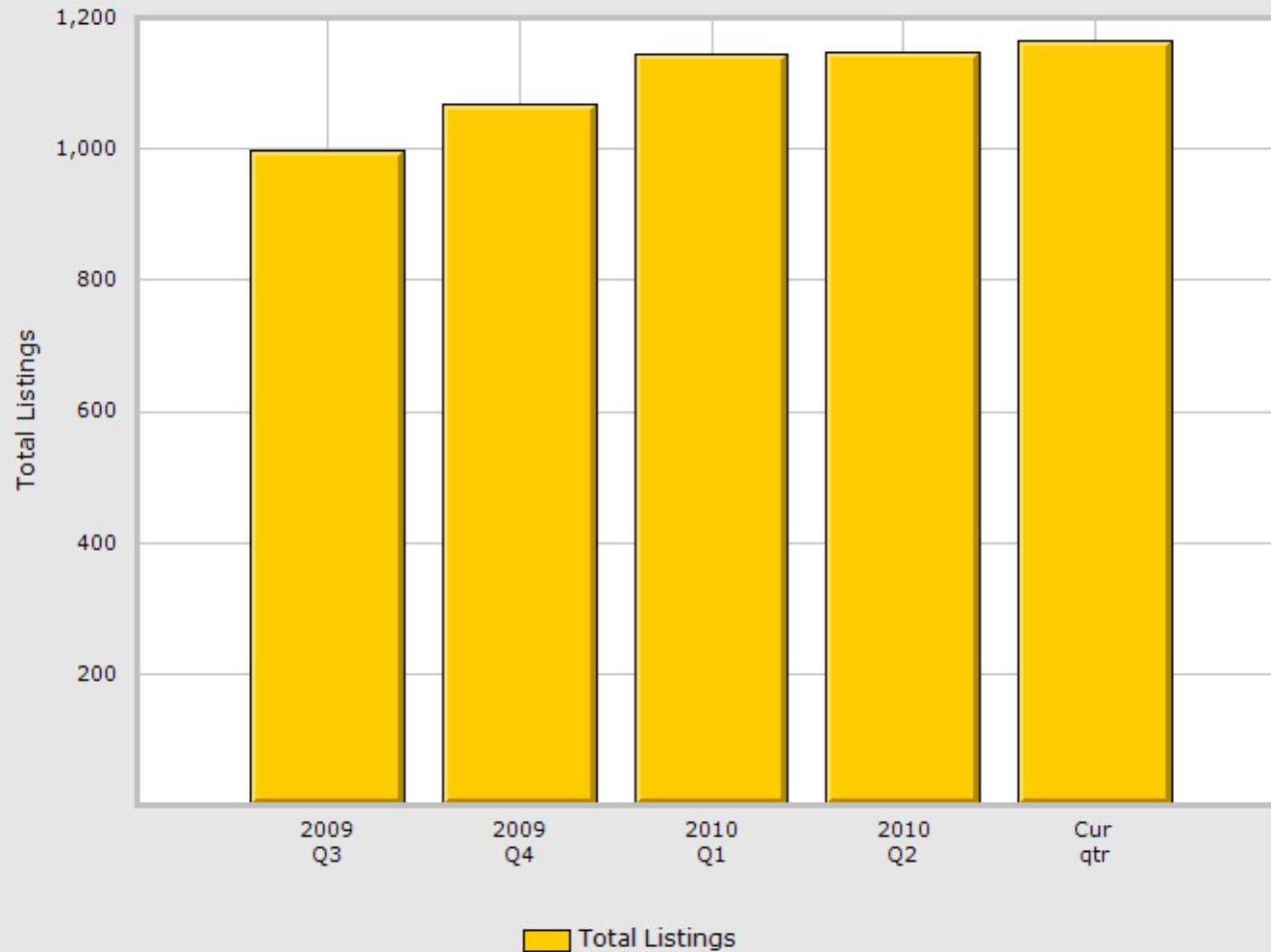
## Availability Rates



| occupancy          |                   |      |
|--------------------|-------------------|------|
| Existing Bldgs:    | 3799 of 4218      |      |
| # Spaces:          | 1056              |      |
| Existing RBA:      | 207,356,126       |      |
| Vacant:            | <21,045,534>      | 10%  |
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| Average Time:      | 24.7 Months       |      |
| leasing activity   |                   |      |
| Leasing YTD:       | 974,353           | 0%   |
| Net Absorp YTD:    | (3,641,523)       | (2%) |
| direct triple rent |                   |      |
| Whse range:        | \$1.00-\$17.00/yr |      |
| Whse Avg:          | \$4.49/yr         |      |

## Retail For Sale Total Listings

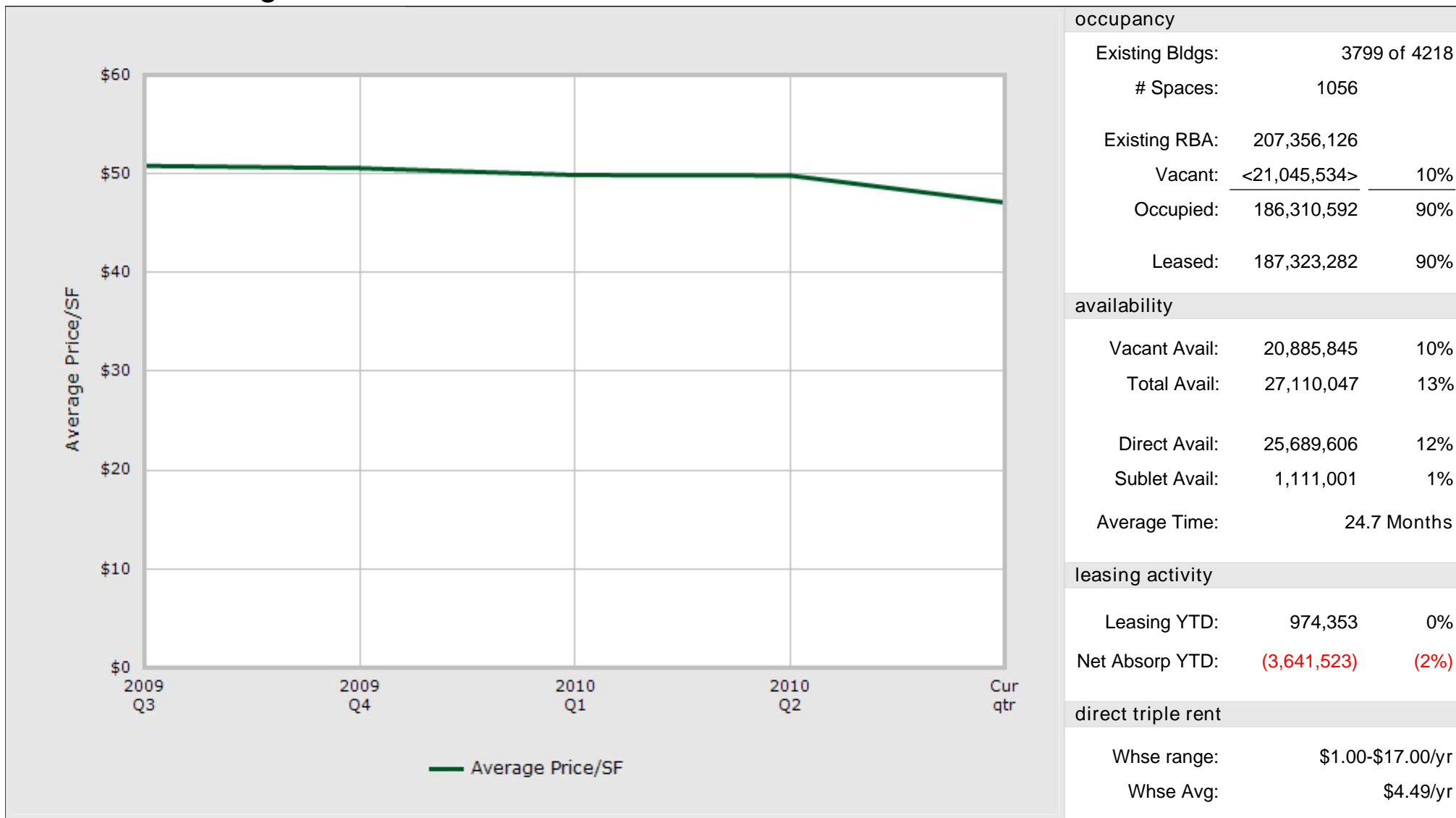
### For Sale Total Listings



| occupancy          |                    |      |
|--------------------|--------------------|------|
| Existing Bldgs:    | 10763 of 11094     |      |
| # Spaces:          | 2751               |      |
| Existing RBA:      | 125,753,666        |      |
| Vacant:            | <8,395,820>        | 7%   |
| Occupied:          | 117,357,846        | 93%  |
| Leased:            | 117,791,507        | 94%  |
| availability       |                    |      |
| Vacant Avail:      | 8,057,544          | 6%   |
| Total Avail:       | 10,537,644         | 8%   |
| Direct Avail:      | 10,245,967         | 8%   |
| Sublet Avail:      | 259,952            | 0%   |
| Average Time:      | 16.2 Months        |      |
| leasing activity   |                    |      |
| Leasing YTD:       | 670,835            | 1%   |
| Net Absorp YTD:    | (108,802)          | (0%) |
| direct triple rent |                    |      |
| Retail range:      | \$1.35-\$150.00/yr |      |
| Retail Avg:        | \$21.04/yr         |      |

## Industrial For Sale Aver. Price Per SF

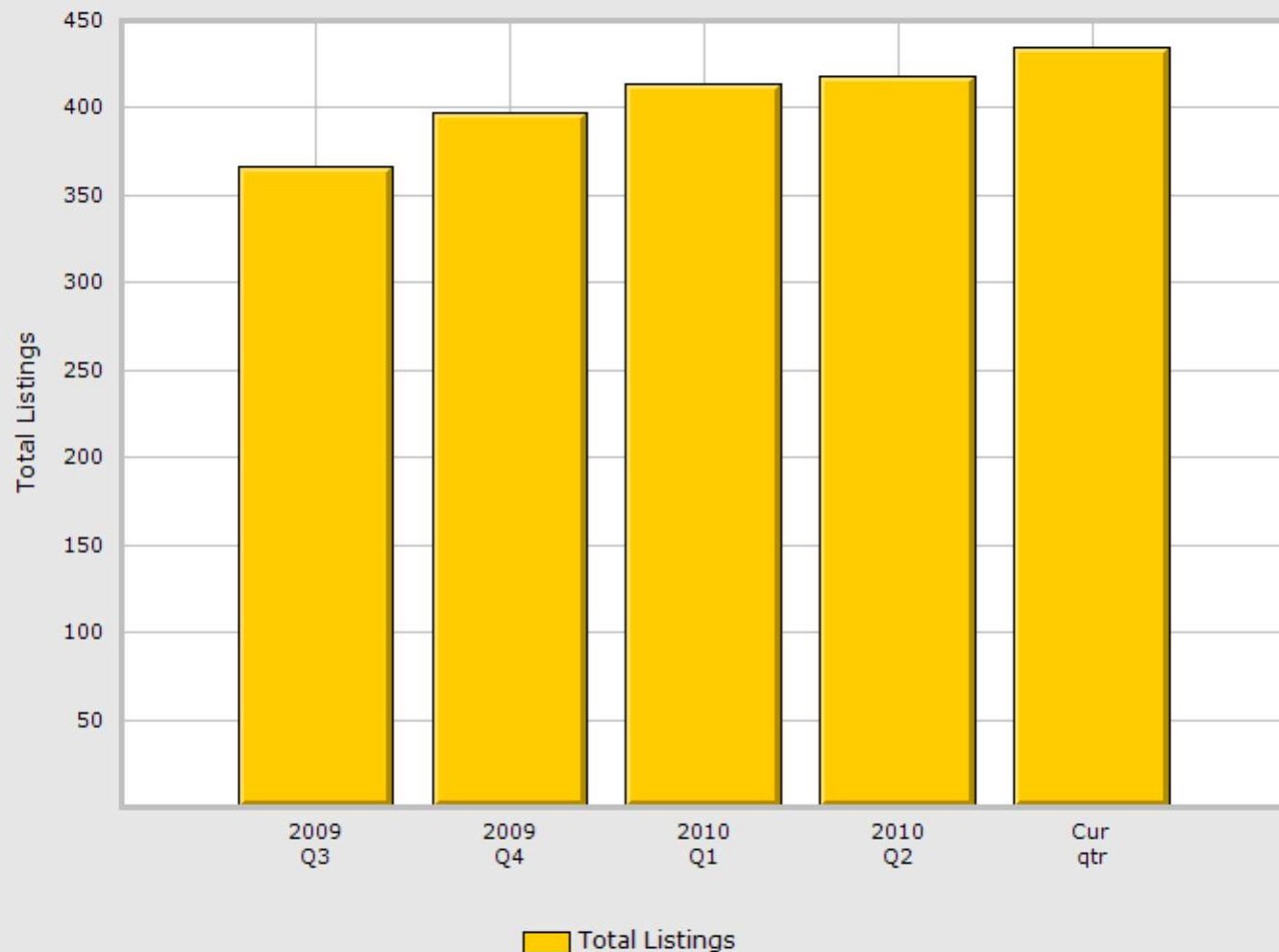
### For Sale Average Price Per SF



| occupancy          |                   |      |
|--------------------|-------------------|------|
| Existing Bldgs:    | 3799 of 4218      |      |
| # Spaces:          | 1056              |      |
| Existing RBA:      | 207,356,126       |      |
| Vacant:            | <21,045,534>      | 10%  |
| Occupied:          | 186,310,592       | 90%  |
| Leased:            | 187,323,282       | 90%  |
| availability       |                   |      |
| Vacant Avail:      | 20,885,845        | 10%  |
| Total Avail:       | 27,110,047        | 13%  |
| Direct Avail:      | 25,689,606        | 12%  |
| Sublet Avail:      | 1,111,001         | 1%   |
| Average Time:      | 24.7 Months       |      |
| leasing activity   |                   |      |
| Leasing YTD:       | 974,353           | 0%   |
| Net Absorp YTD:    | (3,641,523)       | (2%) |
| direct triple rent |                   |      |
| Whse range:        | \$1.00-\$17.00/yr |      |
| Whse Avg:          | \$4.49/yr         |      |

## Industrial For Sale Total Listings

### For Sale Total Listings



#### occupancy

|                 |              |     |
|-----------------|--------------|-----|
| Existing Bldgs: | 3799 of 4218 |     |
| # Spaces:       | 1056         |     |
| Existing RBA:   | 207,356,126  |     |
| Vacant:         | <21,045,534> | 10% |
| Occupied:       | 186,310,592  | 90% |
| Leased:         | 187,323,282  | 90% |

#### availability

|               |             |     |
|---------------|-------------|-----|
| Vacant Avail: | 20,885,845  | 10% |
| Total Avail:  | 27,110,047  | 13% |
| Direct Avail: | 25,689,606  | 12% |
| Sublet Avail: | 1,111,001   | 1%  |
| Average Time: | 24.7 Months |     |

#### leasing activity

|                 |             |      |
|-----------------|-------------|------|
| Leasing YTD:    | 974,353     | 0%   |
| Net Absorp YTD: | (3,641,523) | (2%) |

#### direct triple rent

|             |                   |
|-------------|-------------------|
| Whse range: | \$1.00-\$17.00/yr |
| Whse Avg:   | \$4.49/yr         |